

Berjaya Food Berhad

Registration Number: 200901032946 (876057-U)

Date: 6 May 2021

Subject: **UNAUDITED QUARTERLY (Q3) FINANCIAL REPORT FOR
THE PERIOD ENDED 31 MARCH 2021**

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BERJAYA FOOD BERHAD**Registration Number: 200901032946 (876057-U)**

UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 31 MARCH 2021

CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS

AND OTHER COMPREHENSIVE INCOME

	<u>Current Quarter</u>		<u>Financial Period To Date</u>	
	3 months ended		9 months ended	
	31/03/2021	31/03/2020	31/03/2021	31/03/2020
	RM'000	RM'000	RM'000	RM'000
REVENUE	181,728	158,597	536,547	523,153
PROFIT FROM OPERATIONS	25,723	5,865	74,790	41,752
Investment related income	55	75	157	244
Investment related expenses	-	-	(163)	-
Finance cost	(7,567)	(6,703)	(22,797)	(21,050)
PROFIT/(LOSS) BEFORE TAX	18,211	(763)	51,987	20,946
TAXATION	(7,148)	(1,084)	(19,677)	(10,196)
PROFIT/(LOSS) AFTER TAX	11,063	(1,847)	32,310	10,750
OTHER COMPREHENSIVE ITEMS:				
<u>To be reclassified to profit or loss in subsequent periods:</u>				
- Foreign currency translation	42	12	1	(26)
- Foreign currency reserve transferred to profit or loss due to deemed disposal of a subsidiary company	-	-	(63)	-
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	<u>11,105</u>	<u>(1,835)</u>	<u>32,248</u>	<u>10,724</u>
PROFIT/(LOSS) ATTRIBUTABLE TO:				
- Equity holders of the parent	11,606	(1,385)	33,099	11,236
- Non-controlling interests	(543)	(462)	(789)	(486)
	<u>11,063</u>	<u>(1,847)</u>	<u>32,310</u>	<u>10,750</u>
TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO:				
- Equity holders of the Company	11,711	(1,379)	33,104	11,215
- Non-controlling interests	(606)	(456)	(856)	(491)
	<u>11,105</u>	<u>(1,835)</u>	<u>32,248</u>	<u>10,724</u>
EARNINGS/(LOSS) PER SHARE (SEN)				
-Basic, for the period	3.27	(0.39)	9.35	3.15
-Diluted, for the period	<u>3.25</u>	<u>(0.39)</u>	<u>9.28</u>	<u>3.14</u>

The annexed notes form an integral part of this interim financial report.

BERJAYA FOOD BERHAD**Registration Number: 200901032946 (876057-U)**

UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 31 MARCH 2021

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	As at 31/03/2021 RM'000	As at 30/06/2020 RM'000 (Audited)
ASSETS		
Non-current assets		
Property, plant and equipment	272,653	286,046
Right-of-use assets	329,504	351,615
Deferred tax assets	5,947	5,992
Intangible assets	457,801	458,257
Receivables	21,852	24,038
	<u>1,087,757</u>	<u>1,125,948</u>
Current Assets		
Inventories	38,972	42,500
Trade and other receivables	27,777	22,552
Tax recoverable	681	10,900
Deposits with financial institutions	9,860	8,348
Cash and bank balances	31,764	18,864
	<u>109,054</u>	<u>103,164</u>
TOTAL ASSETS	<u>1,196,811</u>	<u>1,229,112</u>
EQUITY AND LIABILITIES		
Share capital	244,629	243,938
Reserves	160,138	131,158
	<u>404,767</u>	<u>375,096</u>
Treasury shares	(41,388)	(42,145)
	<u>363,379</u>	<u>332,951</u>
Non-controlling interests	(434)	357
Equity funds	<u>362,945</u>	<u>333,308</u>
Non-current liabilities		
Long term borrowings	123,303	121,047
Lease liabilities	283,057	296,858
Provisions	12,313	12,619
	<u>418,673</u>	<u>430,524</u>
Current Liabilities		
Payables and provisions	94,137	132,042
Bank borrowings	175,589	190,088
Taxation	4,540	115
Lease liabilities	61,045	64,275
Contract liabilities	79,882	78,760
	<u>415,193</u>	<u>465,280</u>
Total Liabilities	<u>833,866</u>	<u>895,804</u>
TOTAL EQUITY AND LIABILITIES	<u>1,196,811</u>	<u>1,229,112</u>
Basic net assets per share (sen)	102.48	94.13
Dilutive net assets per share (sen)	102.24	93.70

Note:

The net assets per share is calculated based on the following:

Basic: Equity funds less non-controlling interests divided by the number of outstanding shares in issue with voting rights.

Dilutive: Equity funds less non-controlling interests divided by the number of outstanding shares in issue with voting rights and the potential issue of new shares pursuant to the exercise of the Company's outstanding share options under ESS.

The annexed notes form an integral part of this interim financial report.

BERJAYA FOOD BERHAD
Registration Number: 200901032946 (876057-U)
 UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 31 MARCH 2021
 CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Attributable to the equity holders of the parent									
	Non-distributable					Distributable				
	Share capital RM'000	Employees' share plan reserve* RM'000	Consolidation reserve RM'000	Exchange reserve RM'000	Merger deficit RM'000	Retained earnings RM'000	Treasury shares RM'000	Total RM'000	Non-controlling interests RM'000	Total equity RM'000
At 1 July 2020	243,938	4,661	729	879	(55,087)	179,976	(42,145)	332,951	357	333,308
Total comprehensive income	-	-	-	5	-	33,099	-	33,104	(856)	32,248
<u>Transactions with owners</u>										
Adjustment in relation to deemed disposal of equity interest in a subsidiary company	-	-	-	-	-	-	-	-	(53)	(53)
Arising from acquisition of a subsidiary company	-	-	-	-	-	-	-	-	118	118
Reissued for ESS shares vested	-	(786)	-	-	-	29	757	-	-	-
ESS options exercised	645	(138)	-	-	-	-	-	507	-	507
ESS options/shares forfeited	46	(46)	-	-	-	-	-	-	-	-
Share-based payment under ESS	-	362	-	-	-	-	-	362	-	362
Interim dividends #	-	-	-	-	-	(3,545)	-	(3,545)	-	(3,545)
At 31 March 2021	<u>244,629</u>	<u>4,053</u>	<u>729</u>	<u>884</u>	<u>(55,087)</u>	<u>209,559</u>	<u>(41,388)</u>	<u>363,379</u>	<u>(434)</u>	<u>362,945</u>
At 1 July 2019	243,742	4,586	322	1,850	(55,087)	205,643	(35,730)	365,326	1,218	366,544
Total comprehensive income	-	-	-	(21)	-	11,236	-	11,215	(491)	10,724
<u>Transactions with owners</u>										
Treasury shares acquired	-	-	-	-	-	-	(7,135)	(7,135)	-	(7,135)
Transfer between reserves	-	-	-	(992)	-	992	-	-	-	-
Adjustment in relation to dilution of equity interest in subsidiary companies	-	-	407	-	-	-	-	407	(358)	49
ESS options exercised	109	(24)	-	-	-	-	-	85	-	85
ESS options/shares forfeited	71	(71)	-	-	-	-	-	-	-	-
Share-based payment under ESS	-	45	-	-	-	(33)	720	732	-	732
Interim dividends	-	-	-	-	-	(7,096)	-	(7,096)	-	(7,096)
At 31 March 2020	<u>243,922</u>	<u>4,536</u>	<u>729</u>	<u>837</u>	<u>(55,087)</u>	<u>210,742</u>	<u>(42,145)</u>	<u>363,534</u>	<u>369</u>	<u>363,903</u>

* Employees' share plan reserve represents reserve relating to Employees' share scheme ("ESS")

Refer to Note A6.

BERJAYA FOOD BERHAD**Registration Number: 200901032946 (876057-U)**

UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 31 MARCH 2021

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

	9 months ended	
	31/03/2021	31/03/2020
	RM'000	RM'000
CASH FLOW FROM OPERATING ACTIVITIES		
Receipts from operations	547,710	533,158
Payments to suppliers and operating expenses	(429,670)	(457,012)
Payment of taxes	(8,178)	(17,042)
Net cash generated from operating activities	<u>109,862</u>	<u>59,104</u>
CASH FLOW FROM INVESTING ACTIVITIES		
Proceeds from disposal of property, plant and equipment	134	152
Acquisition of property, plant and equipment	(12,883)	(30,843)
Acquisition of intangible assets	(1,581)	(3,071)
Acquisition of investment in subsidiary company	(170)	-
Interest received	157	244
Net cash used in investing activities	<u>(14,343)</u>	<u>(33,518)</u>
CASH FLOW FROM FINANCING ACTIVITIES		
Issuance of share capital	507	85
Issuance of share capital to non-controlling interests of a subsidiary company	-	49
Treasury shares acquired	-	(7,135)
Dividends paid	(3,545)	(10,682)
Interest paid	(10,273)	(12,118)
Payment of principal portion of lease liabilities	(50,271)	(38,983)
Drawdown of bank borrowings	68,339	65,251
Repayment of bank borrowings	(83,688)	(21,319)
Payment of hire purchase	(1,366)	(421)
Net placement in bank as security pledged for borrowing	(1,301)	(160)
Net cash used in financing activities	<u>(81,598)</u>	<u>(25,433)</u>
NET CHANGE IN CASH AND CASH EQUIVALENTS	13,921	153
OPENING CASH AND CASH EQUIVALENTS	18,658	14,023
Effect of exchange rate changes	16	(119)
CLOSING CASH AND CASH EQUIVALENTS	<u>32,595</u>	<u>14,057</u>
Cash and cash equivalents carried forward comprise:	RM'000	RM'000
Deposits with financial institutions	9,860	7,650
Cash and bank balances	31,764	14,057
	41,624	21,707
Less: Deposits pledged with bank - restricted	(9,029)	(7,650)
	<u>32,595</u>	<u>14,057</u>

The annexed notes form an integral part of this interim financial report.

BERJAYA FOOD BERHAD**Registration Number: 200901032946 (876057-U)**

UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 31 MARCH 2021

NOTES TO THE INTERIM FINANCIAL REPORT

- A1 The condensed consolidated interim financial report is unaudited and has been prepared in accordance with MFRS 134, Interim Financial Reporting Standards in Malaysia and IAS 34, Interim Financial Reporting, requirements of the Companies Act 2016 and applicable disclosure provisions of the Listing Requirements of Bursa Malaysia Securities Berhad. The condensed consolidated interim financial report should be read in conjunction with the audited financial statements of the Group for the financial year ended 30 June 2020. These explanatory notes, attached to the condensed consolidated interim financial report, provide an explanation of the events and transactions that are significant to the understanding of the changes in the financial position and performance of the Group since the financial year ended 30 June 2020.

The accounting policies and methods of computations used in the preparation of the financial statements are consistent with those adopted in the audited financial statements for the year ended 30 June 2020 except the adoption of the new or revised standards, IC Interpretation and amendments to standards.

The Group has not early adopted new or revised standards and amendments to standards that have been issued but not yet effective for the accounting period beginning 1 July 2020.

The initial application of the MFRSs, Amendments to MFRSs and IC Interpretations, which will be applied prospectively or which requires extended disclosures, is not expected to have any significant financial impact to the financial statements of the Group upon their first adoption.

- A2 The Group's operations are affected by major festive seasons and school holidays as well as the Muslim fasting month. In Malaysia, the major school holiday is traditionally scheduled during the second quarter, while certain festive celebrations fall during the second and third quarters of the Group's financial year. These holidays and festive celebrations will normally have a positive impact to the Group's operations in the second and third quarters of the financial year.
- A3 There was no unusual item during the financial period under review except for the loss of RM163,000 on deemed disposal of Berjaya Roasters (Cambodia) Ltd ("BROasters Cambodia"), as it was struck off from the register by the Registrar of Companies, Phnom Penh as disclosed in Note A9(b).
- A4 As at 31 March 2021, the issued ordinary share capital of the Company was RM244,628,844.

The movements during the financial period were as follows:-

	Number of ordinary shares	RM
<u>Issued share capital</u>		
As at 1 July 2020	382,142,357	243,938,208
ESS options exercised *	370,900	644,839
ESS options forfeited	-	45,797
As at 31 March 2021	<u>382,513,257</u>	<u>244,628,844</u>

Note:

- * Comprised RM506,760 cash subscription of share capital and RM138,079 on transfer of Employees' share plan reserves.

ESS

As at 31 March 2021, the total number of unexercised ESS options was 7,948,440 and the total number of ESS shares that have not been vested was 627,150.

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UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 31 MARCH 2021

NOTES TO THE INTERIM FINANCIAL REPORT

A5 There was no share buyback during the financial period ended 31 March 2021.

The number of treasury shares held in hand as at 31 March 2021 were as follows:

	Average price per share RM	Number of shares	Amount RM'000
Total treasury shares as at 1 July 2020	1.48	28,422,680	42,145
Nov 2020 Re-issued for ESS shares vested	1.48	(511,880)	(757)
Total treasury shares as at 31 March 2021	1.48	27,910,800	41,388

As at 31 March 2021, the number of outstanding shares in issue with voting rights (rounded to nearest thousand) was 354,602,000 (31 March 2020: 353,720,000) ordinary shares.

A6 During the financial period ended 31 March 2021, the Company paid the following dividend:

- i) First interim dividend of 0.50 sen per share single-tier dividend amounting to about RM1.77 million in respect of the financial year ending 30 June 2021 on 29 December 2020.
- ii) Second interim dividend of 0.50 sen per share single-tier dividend amounting to about RM1.77 million in respect of the financial year ending 30 June 2021 on 26 March 2021.

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UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 31 MARCH 2021

NOTES TO THE INTERIM FINANCIAL REPORT

A7 Segment information for the financial period ended 31 March 2021:-

	Group RM'000
REVENUE	
Malaysia	516,661
Other South-East Asian countries	19,886
Total revenue	<u>536,547</u>
RESULTS	
Malaysia	76,628
Other South-East Asian countries	(266)
	<u>76,362</u>
Unallocated corporate expenses	(1,572)
Profit from operations	<u>74,790</u>
Investment related income	
- Interest income	157
Investment related expenses	
- Loss arising from deemed disposal of a subsidiary company	(163)
Finance cost	<u>(22,797)</u>
Profit before tax	51,987
Taxation	<u>(19,677)</u>
Profit for the period	<u>32,310</u>

A8 There were no significant events since the end of this current quarter up to the date of this announcement.

A9 There was no change in the composition of the Group for the current period including business combination, acquisition or disposal of subsidiaries and long term investments, restructuring and discontinuing operations except for the following:-

- (a) On 19 August 2020, Berjaya Food (International) Sdn Bhd ("BFI"), a wholly owned subsidiary of the Group, completed the subscription for 50,100 new ordinary shares representing 50% of the enlarged issued share capital of Ser Vegano Sdn Bhd ("SER") for cash subscription price of RM250,000. Consequently, SER became a 50%-owned subsidiary company of BFI, as the Group has de facto control over it. The principal activity of SER is to operate Latin-inspired, Tex-Mex, plant-based vegan restaurants under the name "Sala".
- (b) On 21 September 2020, BRoasters Cambodia, 70% owned subsidiary of the Group, was struck off from the register by the Registrar of Companies, Phnom Penh, Cambodia and dissolved accordingly.

A10 There were no material changes in contingent liabilities or contingent assets since the last audited statement of financial position as at 30 June 2020.

A11 There were no material changes in capital commitment since the last audited statement of financial position as at 30 June 2020.

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UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 31 MARCH 2021

ADDITIONAL INFORMATION REQUIRED BY THE BURSA SECURITIES LR

B1 The Group is primarily engaged in developing and operating the "Starbucks Coffee" brand in Malaysia and Brunei, developing and operating the "Kenny Rogers Roasters" ("KRR") chain in Malaysia as well as Jollibean and various brands in Singapore. The key factors that affect the performance of the Group's businesses include mainly the festive seasons, tourism, eating out culture, raw material costs, staff costs, consumer perception as well as restrictive measures introduced because of the COVID-19 pandemic.

The summary results of the Group are as follows:

	3 months ended			9 months ended		
	31/03/2021	31/03/2020	Variance	31/03/2021	31/03/2020	Variance
	RM'000	RM'000	%	RM'000	RM'000	%
Revenue	181,728	158,597	15	536,547	523,153	3
Profit from operations	25,723	5,865	339	74,790	41,752	79
Profit/(Loss) before tax	18,211	(763)	(2,487)	51,987	20,946	148

Current quarter vs preceding year same quarter

The Group registered a revenue of RM181.73 million and pre-tax profit of RM18.21 million in the current quarter ended 31 March 2021 as compared to a revenue of RM158.6 million and pre-tax loss of RM0.76 million reported in the previous year corresponding quarter.

Although the second movement control order was implemented in the current quarter, it was not prevalent. As such, the Group's operations in the current quarter was not as adversely impacted as compared to the preceding year same quarter. In addition, Starbucks Malaysia also achieved higher than budgeted same-store-sales growth and this contributed to the higher revenue and improved results for this quarter under review.

For the 9-month period

For the 9-month period ended 31 March 2021, the Group's revenue and pre-tax profit were RM536.55 million and RM51.99 million respectively as compared to a revenue and pre-tax profit of RM523.15 million and RM20.95 million respectively in the previous year corresponding period.

With the gradual easing of the lockdown measures since the first quarter, the Group recorded higher same-store-sales growth, which resulted in the higher revenue recorded in the current financial period. The higher pre-tax profit was mainly due to effective cost management to mitigate the impact of COVID-19 pandemic and the positive effect from the closing of loss making outlets in the previous financial year.

B2 Review of results of current quarter vs preceding quarter

	3 months ended		
	31/03/2021	31/12/2020	Variance
	RM'000	RM'000	%
Revenue	181,728	174,097	4
Profit from operations	25,723	24,579	5
Profit before tax	18,211	16,787	8

The Group reported a revenue of RM181.73 million and pre-tax profit of RM18.21 million in the current quarter as compared to a revenue of RM174.10 million and pre-tax profit of RM16.79 million reported in the preceding quarter.

The higher revenue and pre-tax profit was mainly due to the higher same-store-sales growth as mentioned in Note B1 by Starbucks Malaysia.

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UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 31 MARCH 2021

ADDITIONAL INFORMATION REQUIRED BY THE BURSA SECURITIES LR

B3 Future prospects

With the number of COVID-19 confirmed cases not abating in Malaysia and the economic uncertainty caused by this prolonged COVID-19 pandemic, the directors are of the view that the Group's operating environment will remain challenging in the remaining quarter.

B4 There is no profit forecast or profit guarantee for the financial period ended 31 March 2021.**B5** The taxation charge for the current quarter and financial period ended 31 March 2021 are detailed as follows:

	For the current quarter RM'000	Financial period to date RM'000
Group:-		
Based on the results for the period:-		
Current period provision		
- Malaysian taxation	7,036	19,379
- Foreign taxation	87	234
Deferred tax - Under provision in prior year	-	45
Over provision in prior years		
- Foreign tax - withholding tax	25	19
	<u>7,148</u>	<u>19,677</u>

The disproportionate tax charge of the Group for the current quarter and financial period ended 31 March 2021 was mainly due to certain expenses or losses being disallowed for tax purposes, as well as non-availability of Group tax relief in respect of losses incurred by certain subsidiary companies.

B6 There were no corporate proposals announced but not completed.**B7** The Group's bank borrowings and debt securities as at 31 March 2021.

	As at 31/03/2021 RM'000
Short term borrowings	
<u>Secured</u>	
Denominated in Ringgit Malaysia	175,589
Long term borrowings	
<u>Secured</u>	
Denominated in Ringgit Malaysia	123,303
Total borrowings	<u>298,892</u>

B8 There were no material litigations for the current quarter.

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ADDITIONAL INFORMATION REQUIRED BY THE BURSA SECURITIES LR

B9 The Board has declared a third interim dividend of 1.0 sen single-tier dividend per share (previous year corresponding quarter ended 31 March 2020: Nil) in respect of financial year ending 30 June 2021 to be payable on 11 June 2021. The entitlement date has been fixed on 31 May 2021.

A Depositor shall qualify for the entitlement only in respect of:

- (a) Shares transferred to the Depositor's Securities Account before 4.30 p.m. on 31 May 2021 in respect of ordinary transfers.
- (b) Shares bought on the Bursa Securities on a cum entitlement basis according to the rules of Bursa Securities.

B10 Profit/(loss) before tax is stated after charging/(crediting):

	For the current quarter RM'000	Financial period to date RM'000
Interest income	(55)	(157)
Dividend income	-	-
Other income excluding dividend and interest income	-	-
Gain on disposal of property, plant and equipment	-	(8)
Write down of property, plant and equipment	760	1,283
Depreciation of property, plant and equipment	11,373	33,512
Depreciation of right-of-use assets	18,517	55,346
Amortisation of intangible assets	598	2,170
Impairment loss on property, plant & equipment	149	1,258
Foreign exchange loss/(gain), net	<u>(1,853)</u>	<u>161</u>

B11 The basic and diluted earnings/(loss) per share are calculated as follows:

	Group (3-month period)			
	31/03/2021 RM'000	31/03/2020 RM'000	31/03/2021 Sen	31/03/2020 Sen
Net profit/(loss) for the quarter (RM'000)	<u>11,606</u>	<u>(1,385)</u>		
Weighted average number of ordinary shares in issue ('000)	<u>354,555</u>	<u>354,820</u>		
Basic earnings/(loss) per share (Sen)			<u>3.27</u>	<u>(0.39)</u>
Net profit/(loss) for the quarter (RM'000)	<u>11,606</u>	<u>(1,385)</u>		
Number of shares used in the calculation of basic earnings/(loss) per share ('000)	354,555	354,820		
Number of shares to be issued pursuant to ESS options - 1st offer ('000)	1,738	-		
ESS options - 2nd offer ('000)	55	-		
ESS options - 3rd offer ('000)	26	-		
Number of shares assuming ESS shares are vested - 1st offer ('000)	561	1,050		
ESS shares are vested - 2nd offer ('000)	46	83		
ESS shares are vested - 3rd offer ('000)	20	36		
	<u>357,001</u>	<u>355,989</u>		
Diluted earnings/(loss) per share (Sen)			<u>3.25</u>	<u>(0.39)</u>

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UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 31 MARCH 2021

ADDITIONAL INFORMATION REQUIRED BY THE BURSA SECURITIES LR

	Group (9-month period)			
	31/03/2021	31/03/2020	31/03/2021	31/03/2020
	RM'000		Sen	
Net profit for the period (RM'000)	<u>33,099</u>	<u>11,236</u>		
Weighted average number of ordinary shares in issue ('000)	<u>354,100</u>	<u>356,921</u>		
Basic earnings per share (Sen)			<u>9.35</u>	<u>3.15</u>
Net profit for the period (RM'000)	<u>33,099</u>	<u>11,236</u>		
Number of shares used in the calculation of basic earnings per share ('000)	354,100	356,921		
Number of shares to be issued pursuant to				
ESS options - 1st offer ('000)	1,738	-		
ESS options - 2nd offer ('000)	55	-		
ESS options - 3rd offer ('000)	26	-		
Number of shares assuming				
ESS shares are vested - 1st offer ('000)	561	1,050		
ESS shares are vested - 2nd offer ('000)	46	83		
ESS shares are vested - 3rd offer ('000)	20	36		
	<u>356,546</u>	<u>358,090</u>		
Diluted earnings per share (Sen)			<u>9.28</u>	<u>3.14</u>

c.c. Securities Commission