Berjaya Food Berhad

Registration Number: 200901032946 (876057-U)

Date: 16 August 2022

Subject: UNAUDITED QUARTERLY (Q4) FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2022

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UNAUDITED INTERIM FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2022

CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS

AND OTHER COMPREHENSIVE INCOME

	Current Quarter		Financial Year To Date 12 months ended		
	3 months 30/06/2022 RM'000	30/06/2021 RM'000	30/06/2022 RM'000	30/06/2021 RM'000 (Audited)	
REVENUE	291,273	180,719	997,744	717,337	
PROFIT FROM OPERATIONS	69,794	28,630	214,975	104,586	
Investment related income Investment related expenses Finance cost	73 - (6,438)	65 - (6,308)	311 - (26,306)	222 (163) (29,919)	
PROFIT BEFORE TAX	63,429	22,387	188,980	74,726	
TAXATION	(23,852)	(8,713)	(68,215)	(29,000)	
PROFIT AFTER TAX	39,577	13,674	120,765	45,726	
OTHER COMPREHENSIVE ITEMS: To be reclassified to profit or loss in subsequent periods: - Foreign currency translation - Foreign currency reserve transferred to profit or loss due to deemed disposal of a subsidiary company	19	16	30	16 (63)	
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	39,596	13,690	120,795	45,679	
PROFIT ATTRIBUTABLE TO: - Equity holders of the parent - Non-controlling interests	40,661 (1,084)	14,265 (591)	122,742 (1,977)	47,112 (1,386)	
TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO: - Equity holders of the Company - Non-controlling interests	39,577 40,697 (1,101)	13,674 14,279 (589)	120,765 122,792 (1,997)	47,131 (1,452)	
	39,596	13,690	120,795	45,679	
EARNINGS PER SHARE (SEN) -Basic, for the period	11.28	4.02	34.11	13.29	
-Diluted, for the period	11.28	3.99	34.11	13.21	

The annexed notes form an integral part of this interim financial report.

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UNAUDITED INTERIM FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2022 CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

A COCKET	As at 30/06/2022 RM'000	As at 30/06/2021 RM'000 (Audited)
ASSETS		
Non-current assets Property plant and agginment	204 262	260.017
Property, plant and equipment Right-of-use assets	294,362 383,497	269,017 325,717
Deferred tax assets	5,278	3,182
Intangible assets	459,723	458,149
Receivables	18,565	22,445
	1,161,425	1,078,510
Current Assets	, , , ,	, ,
Inventories	51,816	45,985
Trade and other receivables	28,879	22,650
Tax recoverable	581	2,760
Short term deposit	50,000	-
Deposits with financial institutions	9,203	9,063
Cash and bank balances	29,772	18,684
	170,251	99,142
TOTAL ASSETS	1,331,676	1,177,652
EQUITY AND LIABILITIES		
Share capital	257,920	246,774
Reserves	273,168	170,184
TCSCI VCS	531,088	416,958
Treasury shares	(45,437)	(41,388)
	485,651	375,570
Non-controlling interests	(2,834)	(1,030)
Equity funds	482,817	374,540
Share application money		184
	482,817	374,724
Non-current liabilities		
Long term borrowings	95,022	116,312
Lease liabilities	340,398	278,266
Provisions	12,468	12,687
	447,888	407,265
Current Liabilities	121000	101.100
Payables and provisions	134,880	101,433
Short term borrowings	110,466	169,911
Taxation	15,273	287
Lease liabilities	64,226	64,737
Contract liabilities	76,126 400,971	59,295 395,663
Total Liabilities	848,859	802,928
TOTAL EQUITY AND LIABILITIES	1,331,676	1,177,652
TOTAL EQUIT MAD DIMBILITION	1,551,070	1,177,032
Basic net assets per share (sen)	134.70	105.56
Dilutive net assets per share (sen)	134.70	105.33
1 /		

Note

The net assets per share is calculated based on the following:

Basic: Equity funds less non-controlling interests divided by the number of outstanding shares in issue with voting rights.

Dilutive: Equity funds less non-controlling interests divided by the number of outstanding shares in issue with voting rights and the potential issue of new shares pursuant to the exercise of the Company's outstanding share options under ESS.

	Attributable to the equity holders of the parent									
	_		Non-distr	ributable		Distributable				
	Share capital RM'000	Employees' share plan reserve* RM'000	Consolidation reserve RM'000	Exchange reserve RM'000	Merger deficit RM'000	Retained earnings RM'000	Treasury shares RM'000	Total RM'000	Non- controlling interests RM'000	Total equity RM'000
At 1 July 2021	246,774	3,629	729	898	(55,087)	220,015	(41,388)	375,570	(1,030)	374,540
Total comprehensive income	-	-	-	50	-	122,742	-	122,792	(1,997)	120,795
Transactions with owners Treasury shares acquired	-	-	-	-	-	-	(4,973)	(4,973)	-	(4,973)
Capital contribution by non-controlling interests	-	-	-	-	-	-	-	-	193	193
Reissued for ESS shares vested	-	(958)	-	-	-	34	924	-	-	-
ESS options exercised	10,767	(2,379)	-	-	-	-	-	8,388	-	8,388
ESS options/shares forfeited	12	(12)	-	-	-	-	-	-	-	-
Share-based payment under ESS	-	87	-	-	-	-	-	87	-	87
ESS expired	367	(367)	-	-	-	-	-	-	-	-
Interim dividends #	-	-	-	-	-	(16,213)	-	(16,213)	-	(16,213)
At 30 June 2022	257,920	-	729	948	(55,087)	326,578	(45,437)	485,651	(2,834)	482,817
At 1 July 2020	243,938	4,661	729	879	(55,087)	179,976	(42,145)	332,951	357	333,308
Total comprehensive income	-	-	-	19	-	47,112	-	47,131	(1,452)	45,679
<u>Transactions with owners</u> Adjustment in relation to deemed disposal of equity interest in subsidiary companies	-	-	-	-	-	-	-	-	(53)	(53)
Arising from acquisition of a subsidiary company	-	-	-	-	-	-	-	-	118	118
Reissued for ESS shares vested	-	(786)	-	-	-	29	757	-	-	-
ESS options exercised	2,780	(607)	-	-	-	-	-	2,173	-	2,173
ESS options/shares forfeited	56	(56)	-	-	-	-	-	-	-	-
Share-based payment under ESS	-	417	-	-	-	-	-	417	-	417
Interim dividends	-	-	-	-	-	(7,102)	-	(7,102)	-	(7,102)
At 30 June 2021	246,774	3,629	729	898	(55,087)	220,015	(41,388)	375,570	(1,030)	374,540

^{*} Employees' share plan reserve represents reserve relating to Employees' share scheme ("ESS")
Refer to Note A6.

The annexed notes form an integral part of this interim financial report.

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UNAUDITED INTERIM FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2022 CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

	12 month	ns ended
	30/06/2022 RM'000	30/06/2021 RM'000 (Audited)
CASH FLOW FROM OPERATING ACTIVITIES		
Receipts from operations	1,010,066	702,613
Payments to suppliers and operating expenses	(640,586)	(501,946)
Payment of taxes	(53,179)	(17,872)
Other receipts	2,474	4,313
Net cash generated from operating activities	318,775	187,108
CASH FLOW FROM INVESTING ACTIVITIES		
Proceeds from disposal of property, plant and equipment	523	285
Acquisition of property, plant and equipment	(65,449)	(45,770)
Acquisition of intangible assets	(3,767)	(2,878)
Deposit placement with fund manager	(50,000)	
Acquisition of investment in subsidiary company	-	(170)
Interest received	311	222
Net cash used in investing activities	(118,382)	(48,311)
CASH FLOW FROM FINANCING ACTIVITIES		
Issuance of share capital	8,204	2,173
Share application money received	-	184
Treasury shares acquired	(4,973)	-
Dividends paid	(16,213)	(7,102)
Interest paid	(26,327)	(34,374)
Payment of principal portion of lease liabilities Drawdown of bank borrowings	(70,084) 88,725	(69,453) 90,329
Repayment of bank borrowings	(166,885)	(118,378)
Payment of bank borrowings Payment of hire purchase	(1,801)	(841)
Net placement in bank as security pledged for borrowing	(140)	(1,337)
Net cash used in financing activities	(189,494)	(138,799)
NET CHANGE IN CASH AND CASH EQUIVALENTS	10,899	(2)
OPENING CASH AND CASH EQUIVALENTS	18,684	18,658
Effect of exchange rate changes	189	28
CLOSING CASH AND CASH EQUIVALENTS	29,772	18,684
Cash and cash equivalents carried forward comprise:	RM'000	RM'000
Deposits with financial institutions	9,203	9,063
Cash and bank balances	29,772	18,684
	38,975	27,747
Less: Deposits pledged with bank - restricted	(9,203)	(9,063)
	29,772	18,684

The annexed notes form an integral part of this interim financial report.

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UNAUDITED INTERIM FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2022

NOTES TO THE INTERIM FINANCIAL REPORT

A1 The condensed consolidated interim financial report is unaudited and has been prepared in accordance with MFRS 134, Interim Financial Reporting Standards in Malaysia and IAS 34, Interim Financial Reporting, requirements of the Companies Act 2016 and applicable disclosure provisions of the Listing Requirements of Bursa Malaysia Securities Berhad. The condensed consolidated interim financial report should be read in conjunction with the audited financial statements of the Group for the financial year ended 30 June 2021. These explanatory notes, attached to the condensed consolidated interim financial report, provide an explanation of the events and transactions that are significant to the understanding of the changes in the financial position and performance of the Group since the financial year ended 30 June 2021.

The accounting policies and methods of computations used in the preparation of the financial statements are consistent with those adopted in the audited financial statements for the year ended 30 June 2021 except the adoption of the new or revised standards, IC Interpretation and amendments to standards.

The Group has not early adopted new or revised standards and amendments to standards that have been issued but not yet effective for the accounting period beginning 1 July 2021.

The initial application of the MFRSs, Amendments to MFRSs and IC Interpretations, which will be applied prospectively or which requires extended disclosures, is not expected to have any significant financial impact to the financial statements of the Group upon their first adoption.

- A2 The Group's operations are affected by major festive seasons and school holidays as well as the Muslim fasting month. In Malaysia, the major school holiday is traditionally scheduled during the second quarter, while certain festive celebrations fall during the second and third quarters of the Group's financial year. These holidays and festive celebrations will normally have a positive impact to the Group's operations in the second and third quarters of the financial year.
- A3 There was no unusual item during the financial year under review:
- As at 30 June 2022, the issued ordinary share capital of the Company was RM257,920,251.

The movements during the financial year were as follows:-

	Number of ordinary shares	RM
Issued share capital	,	
As at 1 July 2021	383,686,907	246,774,008
ESS options exercised *	5,839,650	10,767,266
ESS options forfeited	-	11,970
ESS expired		367,007
As at 30 June 2022	389,526,557	257,920,251

Note:

* Comprised RM8,388,388 cash subscription of share capital and RM2,378,878 transfer from Employees' share plan reserve account.

ESS

All ESS shares were vested on 17 November 2021. As at 30 June 2022, there were no unexercised ESS options as the ESS options had expired on 17 November 2021.

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UNAUDITED INTERIM FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2022

NOTES TO THE INTERIM FINANCIAL REPORT

A5 The details of the share buyback during the financial year ended 30 June 2022 were as follows:

	Prio	ce per share (R)	M)	Number of	Total consideration
Month	Lowest	Highest	Average	shares	RM'000
February 2022	2.10	3.47	2.93	1,700,000	4,973
			2.93	1,700,000	4,973

The number of treasury shares held in hand as at 30 June 2022 were as follows:

	Average price per share	Number	Amount
	RM	of shares	RM'000
Total treasury shares as at 1 July 2021 Nov 2021 Re-issued for ESS shares vested	1.48 1.48	27,910,800 (623,850)	41,388 (924)
Increase in treasury shares	2.93	27,286,950 1,700,000	40,464 4,973
Total treasury shares as at 30 June 2022	1.57	28,986,950	45,437

As at 30 June 2022, the number of outstanding shares in issue with voting rights (rounded to nearest thousand) was 360,540,000 (30 June 2021: 355,776,000) ordinary shares.

- A6 During the financial year ended 30 June 2022, the Company paid the following dividends:
 - i) Fourth interim dividend of 1.0 sen per share single-tier dividend amounting to about RM3.58 million in respect of the financial year ended 30 June 2021 on 23 September 2021.
 - ii) First interim dividend of 1.0 sen per share single-tier dividend amounting to about RM3.62 million in respect of the financial year ending 30 June 2022 on 30 December 2021.
 - iii) Second interim dividend of 1.0 sen per share single-tier dividend amounting to about RM3.61 million in respect of the financial year ending 30 June 2022 on 30 March 2022.
 - iv) Third interim dividend of 1.50 sen per share single-tier dividend amounting to about RM5.41 million in respect of the financial year ending 30 June 2022 on 23 June 2022.

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UNAUDITED INTERIM FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2022

NOTES TO THE INTERIM FINANCIAL REPORT

A7 Segment information for the financial year ended 30 June 2022:-

	Group
REVENUE	RM'000
Malaysia	968,297
Other South-East Asian countries	29,447
Total revenue	997,744
	Group
RESULTS	RM'000
Malaysia	218,348
Other South-East Asian countries	(383)
	217,965
Unallocated corporate expenses	(2,990)
Profit from operations	214,975
Investment related income	
- Interest income	311
Finance cost	(26,306)
Profit before tax	188,980
Taxation	(68,215)
Profit for the year	120,765

- A8 There were no significant events since the end of this current quarter that have not been reflected in the financial statements for this current financial quarter under review.
- A9 There was no change in the composition of the Group for the current period including business combination, acquisition or disposal of subsidiaries and long term investments, restructuring and discontinuing operations except for the following:-
 - (a) Berjaya Food (International) Sdn Bhd ("BFI"), a wholly owned subsidiary of the Company, incorporated Berjaya Kelava Sdn Bhd ("BKL"). BFI subscribed for 51 ordinary shares representing 51% equity interest in BKL for RM51. The principal activities of BKL are to carry on the business of manufacturing and trading, producing vegan ice cream under the brand name of "Kelava".
- A10 There were no material changes in contingent liabilities or contingent assets since the last audited statement of financial position as at 30 June 2021.

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UNAUDITED INTERIM FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2022 ADDITIONAL INFORMATION REQUIRED BY THE BURSA SECURITIES LR

B1 The Group is primarily engaged in developing and operating the "Starbucks Coffee" brand in Malaysia and Brunei, developing and operating the "Kenny Rogers Roasters" ("KRR") chain in Malaysia as well as Jollibean and various brands in Singapore. Prior to the COVID-19 pandemic, the key factors that affect the performance of the Group's businesses include mainly the festive seasons, tourism, eating out culture, raw material costs, staff costs and consumer perception.

The summary results of the Group are as follows:

		3 months ended			12 months	ended
	30/06/2022	30/06/2021	Variance	30/06/2022	30/06/2021	Variance
	RM'000	RM'000	%	RM'000	RM'000	%
Revenue	291,273	180,719	61	997,744	717,337	39
Profit from operations	69,794	28,630	144	214,975	104,586	106
Profit before tax	63,429	22,387	183	188,980	74,726	153

Current quarter vs preceding year same quarter

The Group registered a revenue of RM291.27 million and pre-tax profit of RM63.43 million in the current quarter ended 30 June 2022 as compared to a revenue of RM180.72 million and pre-tax profit of RM22.39 million reported in the previous year corresponding quarter.

The 61% increase in revenue was mainly due to higher same-store-sales growth particularly from Starbucks cafe outlets as well as the opening of new Starbucks cafe outlets during the financial year. The Group's pre-tax profit jumped 183% to RM64.0 million against RM22.39 million in the previous year corresponding quarter. The significant increase in the pre-tax profit was in tandem with the higher revenue recorded in the current quarter coupled with turnaround of the KRR business performance.

Review of results for the financial year

For the financial year ended 30 June 2022, the Group's revenue and pre-tax profit were RM997.74 million and RM188.98 million respectively as compared to a revenue and pre-tax profit of RM717.34 million and RM74.73 million respectively.

The higher revenue and higher pre-tax profit were mainly due to the abovementioned reasons.

B2 Review of results of current quarter vs preceding quater

	3 months ended		
	30/6/2022	31/3/2022	Variance
	RM'000	RM'000	%
Revenue	291,273	245,998	18
Profit from operations	69,794	52,388	33
Profit before tax	63,429	46,262	37

The Group reported a revenue of RM291.27 million and pre-tax profit of RM63.43 million in the current quarter as compared to a revenue of RM246.00 million and pre-tax profit of RM46.26 million reported in the preceding quarter.

The higher revenue and pre-tax profit in the current quarter under review was primarily due to the higher same-store-sales growth and the additional new Starbucks cafe outlets opened.

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UNAUDITED INTERIM FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2022 ADDITIONAL INFORMATION REQUIRED BY THE BURSA SECURITIES LR

B3 <u>Future prospects</u>

The Board of Directors expects BStarbucks to maintain its revenue growth momentum, and anticipate that the operating results of the Group will remain satisfactory in the ensuing financial year ending 30 June 2023.

- B4 There is no profit forecast or profit guarantee for the financial year ended 30 June 2022.
- B5 The taxation charge for the current quarter and financial year ended 30 June 2022 are detailed as follows:

	For the current quarter RM'000	Financial year ended RM'000
Group:-		
Based on the results for the period:-		
Current period provision		
- Malaysian taxation	23,738	67,659
- Foreign taxation	114	460
Deferred tax	-	96
	23,852	68,215

The disproportionate tax charge of the Group for the current quarter ended 30 June 2022 was mainly due to certain expenses or losses being disallowed for tax purposes, as well as non-availability of Group tax relief in respect of losses incurred by certain subsidiary companies.

- B6 Events announced subsequent to the date of the audited financial statements:
 - (a) Berjaya Starbucks Coffee Company Sdn Bhd, a wholly owned subsidiary of the Company, had on 22 December 2021 entered into two separate Sale and Purchase Agreements with Berjaya Times Square Sdn Bhd, a wholly owned subsidiary of Berjaya Assets Berhad for the proposed acquisition of two freehold commercial units located at Level 10, Berjaya Times Square for a total cash consideration of RM15.67 million.

The acquisition has been completed on 28 February 2022.

(b) On 13 June 2022, the Company announced that the Company proposes to undertake a bonus issue of 1,558,106,228 Bonus Shares ("Bonus Shares") on the basis of four (4) Bonus Shares for every one (1) existing ordinary share in the Company held on an entitlement date to be determined and announced later ("Proposed Bonus Issue").

On 5 July 2022, the Company announced that Bursa Securities had approved the listing of and quotation for the Bonus Shares on the Main Market of Bursa Securities, subject to certain approvals to be obtained. An extraordinary general meeting of the Company will be convened on 19 August 2022 to obtain shareholders' approval on the Proposed Bonus Issue.

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UNAUDITED INTERIM FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2022 ADDITIONAL INFORMATION REQUIRED BY THE BURSA SECURITIES LR

B7 The Group's bank borrowings and debt securities as at 30 June 2022.

As at 30/06/2022 RM'000

Short term borrowings

Secured

Denominated in Ringgit Malaysia

110,466

Long term borrowings

Secured

Denominated in Ringgit Malaysia

95,022

Total borrowings 205,488

- B8 There were no material litigations for the current quarter.
- B9 The Board has declared a fourth interim dividend of 2.0 sen single-tier dividend per share (previous year corresponding quarter ended 30 June 2021: fourth interim dividend of 1.0 sen single-tier dividend per share) in respect of financial year ended 30 June 2022 to be payable on 22 September 2022. The entitlement date has been fixed on 2 September 2022. The total dividend declared for the financial year ended 30 June 2022 amounted to 5.50 sen single-tier dividend per share (previous corresponding financial year ended 30 June 2021: 3.0 sen single-tier dividend per share).

A Depositor shall qualify for the entitlement only in respect of:

- (a) Shares transferred to the Depositor's Securities Account before 4.30 p.m. on 2 September 2022 in respect of ordinary transfers.
- (b) Shares bought on the Bursa Securities on a cum entitlement basis according to the rules of Bursa Securities.
- B10 Profit before tax is stated after charging/(crediting):

c	For the urrent quarter RM'000	Financial year to date RM'000
Interest income	(73)	(311)
Loss on disposal of property, plant and equipment	-	52
Write down of property, plant and equipment	179	3,206
Depreciation of property, plant and equipment	11,651	45,073
Depreciation of right-of-use assets	20,510	75,444
Amortisation of intangible assets	605	2,374
Foreign exchange (gain)/loss, net	(23)	281

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UNAUDITED INTERIM FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2022 ADDITIONAL INFORMATION REQUIRED BY THE BURSA SECURITIES LR

B11 The basic and diluted earnings per share are calculated as follows:

	Group (3-month period)				
	30/06/2022	30/06/2021	30/06/2022	30/06/2021	
	RM	RM'000		Sen	
Net profit for the quarter (RM'000)	40,661	14,265			
Weighted average number of ordinary shares in issue ('000)	360,540	355,276			
Basic earnings per share (Sen)			11.28	4.02	
Net profit for the quarter (RM'000)	40,661	14,265			
Number of shares used in the calculation of basic earnings per share ('000) Number of shares to be issued pursuant to	360,540	355,276			
ESS options - 1st offer ('000)	_	1,633			
ESS options - 2nd offer ('000)	_	1,033			
ESS options - 3rd offer ('000)	_	28			
Number of shares assuming					
ESS shares are vested - 1st offer ('000)	-	559			
ESS shares are vested - 2nd offer ('000)	-	46			
ESS shares are vested - 3rd offer ('000)	-	20			
	360,540	357,573			
Diluted earnings per share (Sen)			11.28	3.99	

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UNAUDITED INTERIM FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2022 ADDITIONAL INFORMATION REQUIRED BY THE BURSA SECURITIES LR

		Group (12-month period)			
	30/6/2022	30/6/2021	30/6/2022	30/6/2021	
	RM'000		Sen		
Net profit for the year (RM'000)	122,742	47,112			
Weighted average number of ordinary shares in issue ('000)	359,885	354,393			
Basic earnings per share (Sen)		;	34.11	13.29	
Net profit for the year (RM'000)	122,742	47,112			
Number of shares used in the calculation of basic earnings per share ('000)	359,885	354,393			
Number of shares to be issued pursuant to ESS options - 1st offer ('000)		1,633			
ESS options - 2nd offer ('000)	_	1,033			
ESS options - 3rd offer ('000)	_	28			
Number of shares assuming		20			
ESS shares are vested - 1st offer ('000)	_	559			
ESS shares are vested - 2nd offer ('000)	-	46			
ESS shares are vested - 3rd offer ('000)	-	20			
	359,885	356,690			
Diluted earnings per share (Sen)			34.11	13.21	

c.c. Securities Commission